

Christopher Canter

From: Michael Shuler [mike@omnilec.com]
Sent: Sunday, March 05, 2006 2:56 PM
To: 'Karen Lewis'
Cc: 'John Fordham'
Subject: RE: T1 Quote

John, this pricing is considerably higher than expected and will not work for our business model. According to the ICA:

DS1:

Loop: \$125 MRC
Install: \$350 NRC
Cross Connect: \$0.25 MRC * 2 (remote and CO)
Retail Mileage: \$20 MRC/Mile * ~2 Miles
No order charges listed in the ICA

I was then expecting some sort of interoffice transport charge (which is usually less than normal transport charges). But at full retail that would be \$20 per mile and assuming assuming 4.4 miles which seems high for airline miles... I checked it on our mapping program and its only about 2 miles from the CO to the remote. I'm not sure what part the "Channel Mileage Term" plays in the equation because the circuit is not being terminated anywhere but is actually being cross connected, hence the cross connect fee would apply.

Let me know if the above is not correct.

Michael Shuler, C.E.O.
OmniLEC And BitWise Communications, Inc.
682 High Point Lane
East Peoria, IL 61611
OmniNumber: (309) 670-0575
Fax: (309) 213-3500
E-Mail: Mike@OmniLEC.com
Customer Service: (877) New-Omni

-----Original Message-----

From: Karen Lewis [mailto:lewisk@gallatinriver.com]
Sent: Thursday, March 02, 2006 10:43 AM
To: 'mike@omnilec.com'
Cc: John Fordham
Subject: T1 Quote

Mike,

Here is the quote for the T1 to your customer Superior Technology Enterprises.

Monthly Recurring Charges

\$270.00 Channel Term
\$75.00 Channel Mileage Term
\$88.00 Channel Mileage Facility (\$20.00 per mile x 4.4 miles)
\$433.00 Total

6/22/2007

Non-recurring Charges

\$105.00 Service Order Charge

\$500.00 Line Connect Charge (\$250.00 x 2 for each end)

\$605.00 Total

Let me know if you have any questions.

Thanks,

Karen R. Lewis

Customer Care Supervisor

Gallatin River Communications

200 Enterprise Drive

Pekin, IL 61554

(309)477-0226

6/22/2007

Christopher Canter

From: Michael Shuler [mike@omnilec.com]
Sent: Monday, March 06, 2006 7:39 PM
To: 'Karen Lewis'
Cc: 'John Fordham'
Subject: RE: T1 Quote
Attachments: ICAUNE.pdf

See DS1 pricing in attachment on page 1

Michael Shuler, C.E.O.
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E-Mail: Mike@OmniLEC.com
Customer Service: (877) New-Omni

-----Original Message-----

From: Karen Lewis [mailto:lewisk@gallatinriver.com]
Sent: Monday, March 06, 2006 3:45 PM
To: 'Michael Shuler'
Cc: John Fordham
Subject: RE: T1 Quote

Mike,

Can you tell me where you are finding the information below in the ICA? Also, you are correct about the mileage.

Thanks,
Karen

-----Original Message-----

From: Michael Shuler [mailto:mike@omnilec.com]
Sent: Sunday, March 05, 2006 1:56 PM
To: 'Karen Lewis'
Cc: 'John Fordham'
Subject: RE: T1 Quote

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Fax: (309) 213-3500
E-Mail: Mike@OmniLEC.com
Customer Service: (877) New-Omni

-----Original Message-----

From: Karen Lewis [mailto:lewisk@gallatinriver.com]
Sent: Thursday, March 02, 2006 10:43 AM
To: 'mike@omnilec.com'
Cc: John Fordham
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Thanks,

Karen R. Lewis
Customer Care Supervisor
Gallatin River Communications
200 Enterprise Drive
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6/22/2007